

External Training Calendar 2023



VISION



Our Vision is to be the leading business school with the highest quality standards for future generations to support the socio-economic development in Cambodia and the Region.

MISSION



Our mission is to provide students with superior quality of higher education, through on-campus and digital courses, to build their:

- Knowledge
- Professional Skills
- Creative and Innovative Potential
- Experience
- Ethics
- Network

In order to enhance their professional future careers, we will at all times observe the highest principles of ethical behavior, respect for a diverse and multi-cultural society, laws and regulations and the environment.

External Training Programs

AIB provides a diverse range of training courses that combine concepts and practice — delivering the "know-how" and "show-how" and prioritizing highest training quality. All training program can be organized in physical class and online class.

1. Yearly Training Calendar

A yearly training calendar offers a variety of short courses with great appeal, such as credit management, product development, internal audit, savings management and customer service and care. Most of the courses are designed to suit the staff training needs of banks, MFIs, companies and local and international participants. Courses are regularly scheduled for release and publicized on our website and other promotional network. Courses are offered in Khmer and English.

- A. Professional Training for MFI's and Banks/Private Enterprise
- B. Workshop / Conference
- C. Skills Development Training for Student and Public
- D. Professional Training for Career
- E. Training Program for Computer Skills
- F. Advisory Service on Business Start Up

2. Tailor- Made Training

Training is tailored to meet an organization's areas of interest. AIB offers detailed courses outlines for consideration to select any suitable course topics for the training needs. AIB staff also work with organizations to assess training needs, design curricula and deliver capacity building and learning events. Training can be designed for one organization or groups of organizations that cooperate together, such as international NGOs, funders, associations, networks or project consortia. Translation for Lao, Chinese (Mandarin) and Vietnamese can be provided during the training sessions. Field visits can also be included to see the on-the-ground practice of ACLEDA in a variety of areas, such as credit, savings or back-office functions, such as internal audit and treasury management. Any inquiry or training request.

3. Study Visit Program

Study Visit Program is organized for Local and international visitors to meet with ACLEDA management and specialists on a variety of technical and managerial topics. Our management and specialists have expertise to share, time for lectures and discussions, and questions and answers. Field visits are also organized for visitors to see how ACLEDA operates its retail banking services. Study tours can also be designed to suit visitors' priority areas of interest. Any inquiry or request for exposure visit/study tour arrangement.

1. Ready Made Training Program (Yearly Training Calendar) - វគ្គហ្វឹកហ្វឺនដែលបានកំណត់នៅក្នុងប្រតិទិនហ្វឹកហ្វឺនប្រចាំឆ្នាំ

A Yearly Training Calendar offers a variety of short courses with great appeal, such as credit management, product development, internal audit, savings management and customer service and care. Most of the courses are designed to suit the staff training needs of banks, MFIs, companies and local and international participants. Courses are regularly scheduled for release and publicized on our website and other promotional network. Courses are offered in Khmer and English.











A- Professional Training for MFI's and Banks/Private Entrepreneurs - វគ្គហ្វឹកហ្វឺនសម្រាប់គ្រឹះស្ថានធនាគារ និងហិរញ្ញវត្ថុ & សហគ្រិនភាព

No.	Training Top	pics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainin	ıg Fees
ı.	វគ្គហ្វីកហ្វឺនសម្រាប់គ្រឹះស្ថានធនាគារ និងហិរញ្ញវត្ថុ & សហគ្រិនភាព	Professional Skills Training for MFIs and Banks	& Enti	reprene	eurs											In Class	Online
ការង	ារឥណទាន	Credit															
1	យុទ្ធសាស្ត្រក្នុងការធ្វើផែនការ ការងាររបស់ភ្នាក់ងារឥណទាន	Credit Officer Work Plan	8					10							1day	110USD/pax	81USD/pax
2	ប្រសិទ្ធភាពក្នុងការវាយតម្លៃប្រាក់កម្ចីជូនអតិថិជន	Effective Credit Assessment	14						16						1day	110USD/pax	81USD/pax
3	គន្លឹះក្នុងការបណ្តុះវិន័យឥណទានឱ្យអតិថិជនសងទាន់ពេលវេលា	Loan Discipline		12						12					1day	110USD/pax	81USD/pax
4	របៀបធ្វើផែនការជំនួញលើឥណទានខ្នាតតូច និងឥណទានខ្នាតមធ្យម	Tips to Develop Business Plan of Micro and Small Loan		19							16				1day	110USD/pax	81USD/pax
5	វិធីសាស្ត្រគ្រប់គ្រងហានិភ័យឥណទានកម្រិតមូលដ្ឋាន	Credit Risk Management			11							8			1day	110USD/pax	81USD/pax
6	ការវិភាគហានិភ័យឥណទាន	Credit Risk Analysis			18								19		1day	110USD/pax	81USD/pax
7	គន្លឹះជោគជ័យក្នុងការបញ្ចេញឥណទានធ្វើឱ្យ Portfolio At Risk ស្មើសូន្យ	Successful keys of Portfolio At Risk Equal 0%				8								17	1day	110USD/pax	81USD/pax
8	ប្រសិទ្ធភាពលើការគ្រប់គ្រងបំណុលវ័ណ្ឌក	Effective Bad Debt Management				22									1day	110USD/pax	81USD/pax
9	វិធីសាស្ត្រក្នុងការផ្តល់ប្រាក់កម្ចីដែលប្រកបដោយសុវត្ថិភាពខ្ពស់បំផុត	Advanced Lending Methodologies in Best Practice					21								1day	110USD/pax	81USD/pax
10	វិធីសាស្ត្រវាយតម្លៃទ្រព្យដាក់បញ្ជាំក្នុងស្ថាប័នមីក្រូហិរញ្ញវត្ថុ	Effective Collateral Evaluation					27								1day	110USD/pax	81USD/pax
11	របៀបគ្រប់គ្រងការងារភ្នាក់ងារឥណទានឱ្យមានប្រសិទ្ធភាព	How to Manage Credit Office Task Effectively						3-4							2days	220USD/pax	162USD/pax
12	របៀបត្រួតពិនិត្យប្រតិបត្តិការឥណទាន	How to Control Credit Operation Effectively						10							1day	110USD/pax	81USD/pax
13	វិធីសាស្ត្រជោគជ័យក្នុងការប្រមូលឥណទានខកខានសងបំណុល	Successful Debt Loan Collection Methodology							1-2						2days	220USD/pax	162USD/pax
14	ប្រសិទ្ធភាពនៃការផ្តល់ឥណទានភតិសន្យា	Effective Financial Lease							8						1day	110USD/pax	81USD/pax
15	ប្រសិទ្ធភាពក្នុងការត្រួតពិនិត្យគុណភាពឥណទាន	Effective Credit Quality Control								12					1day	110USD/pax	81USD/pax
16	យុទ្ធសាស្ត្រដោះស្រាយឥណទានដែលមានបញ្ហា ប្រកបដោយប្រសិទ្ធភាព	Loan Problem Solving								19					1day	110USD/pax	81USD/pax
17	វិធីសាស្ត្រទប់ស្កាត់ការក្លែងបន្លំឥណទានក្នុងស្ថាប័នមីក្រូហិរញ្ញវត្ថុ	Loan Fraud Detection and Prevention for MFIs									9				1day	110USD/pax	81USD/pax
18	ការបង្កើនផលិតភាពការងាររបស់ភ្នាក់ងារឥណទាន	Productivity of Credit Officer									16				1day	110USD/pax	81USD/pax

A- Professional Training for MFI's and Banks/Private Entrepreneurs (Cont.'s)

No.	Training Top	pics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainir	ng Fees
I.	វគ្គហ្វឹកហ្វឺនសម្រាប់គ្រឹះស្ថានធនាគារ និងហិរញ្ញវត្ថុ & សហគ្រិនភាព	Professional Skills Training for MFIs and Banks	& Entı	eprene	urs											In Class	Online
19	គន្លឹះក្នុងការគ្រប់គ្រងបំណុលលុបចេញពីបញ្ជី (Write-Off)	Loan Write Off Management										7			1day	110USD/pax	81USD/pax
20	ប្រសិទ្ធភាពការវាយតម្លៃអចលទ្រព្យក្នុងស្ថាប័ន	Property Valuation in Best Practice										21-22			2days	220USD/pax	162USD/pax
21	គ្រប់គ្រងសញ្ញាណហានិភ័យឥណទានកំពុងធ្លាក់ចុះ ឱ្យមានប្រសិទ្ធភាព	Loan Warning Sign in Best Practice											4		1day	110USD/pax	81USD/pax
22	ការគ្រប់គ្រងហិរញ្ញប្បទានពាណិជ្ជកម្មអន្តរជាតិដែលជោគជ័យ	Effective International Trade Finance Management											18-19		2days	220USD/pax	162USD/pax
23	គោលការណ៍ប្រតិបត្តិឥណទាន	Developing Practical Credit Policy												9	1day	110USD/pax	81USD/pax
ការង	រសេវនកម្ម	Audit															
24	ការគ្រប់គ្រងហានិភ័យសវនកម្មផ្ទៃក្នុងដែលជោគជ័យ	Successful Risk Auditing Management	14							19					1day	110USD/pax	81USD/pax
25	ការគ្រប់គ្រងសវនកម្មផ្ទៃក្នុង	Internal Audit Management			18						17				1day	110USD/pax	81USD/pax
26	ការគ្រប់គ្រងសវនកម្មហិរញ្ញវត្ថុប្រកបដោយប្រសិទ្ធភាព	Financial Audit Management					20					8			1day	110USD/pax	81USD/pax
27	ប្រសិទ្ធភាពនៃការគ្រប់គ្រងការក្លែងបន្លំផ្ទៃក្នុងរបស់ស្ថាប័ន	Internal Control Management						24					18		1day	110USD/pax	81USD/pax
28	គន្លឹះគ្រប់គ្រងសវនកម្មឥណទានដែលជោគជ័យ	Successful Credit Audit Management							22					17	1day	110USD/pax	81USD/pax
ការង	ារហិរញ្ញវត្ថុ & ធនាគារ និងប្រតិបត្តិការ	Financial & Accounting and Operation															
29	ក្បួនរៀបចំផែនការថវិកាក្នុងស្ថាប័នមីក្រូហិរញ្ញវត្ថុឱ្យមានប្រសិទ្ធភាព	Effective Budget Plan Preparation for MFIs	15						19						1day	110USD/pax	81USD/pax
30	ប្រសិទ្ធភាពរៀបចំរបាយការណ៍ហិរញ្ញវត្ថុអន្តរជាតិតាមស្តង់ដារ	International Financial Report Standards (IFRS)		11-12							16-17				2days	220USD/pax	162USD/pax
31	ចំណេះដឹងសំខាន់ៗទៅលើផ្នែកគណនេយ្យ និងហិរញ្ញវត្ថុសម្រាប់សហគ្រិន	Essential Accounting & Finance Knowledge for Entrepreneurs		25								28			1day	110USD/pax	81USD/pax
32	ប្រសិទ្ធភាពការគ្រប់គ្រងទ្រព្យសកម្ម និងទ្រព្យអកម្មក្នុងអាជីវកម្ម	Effective Assets and Liabilities Management in Business			11							21			1day	110USD/pax	81USD/pax
33	វិធីសាស្ត្រប្រកាសពន្ធប្រចាំខែ និងប្រចាំឆ្នាំរបស់ក្រុមហ៊ុនឱ្យមានប្រសិទ្ធភាព	Tips to Declare Monthly and Yearly Taxation in Company				22-23							18-19		2days	220USD/pax	162USD/pax
34	ការវិភាគរបាយការណ៍ហិរញ្ញវត្ថុ	Analyzing Financial Statements & the Stories Behind the Numbers					27							16	1day	110USD/pax	81USD/pax
35	ការគ្រប់គ្រងហានិភ័យសន្ទនីយភាព	Liquidity Risk Management					20							23	1day	110USD/pax	81USD/pax

A- Professional Training for MFI's and Banks/Private Entrepreneurs (Cont.'s)

No.	Training To	pics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainin	ıg Fees
l.	វគ្គហ្វីកហ្វឺនសម្រាប់គ្រឹះស្ថានធនាគារ និងហិរញ្ញវត្ថុ & សហគ្រិនភាព	Professional Skills Training for MFIs and Banks 8	& Entre	preneu	ırs											In Class	Online
36	គណនេយ្យហិរញ្ញវត្ថុសម្រាប់អ្នកឱ្យខ្លីចងការប្រាក់ក្នុងក្រុមហ៊ុន	Financial Accounting for Lender in Company	28-29					10-11							2days	220USD/pax	162USD/pax
37	ប្រសិទ្ធភាពនៃការធ្វើផែនការជំនួញខ្នាតតូចប្រកបដោយជោគជ័យ	Effectiveness of Micro Business Plan Development		26					15						3hrs	87USD/pax	65USD/pax
38	ប្រសិទ្ធភាពនៃការចាត់ចែងសាច់ប្រាក់	Effectiveness Cash Management			25-26					19-20					2days	220USD/pax	162USD/pax
39	ការគ្រប់គ្រងប្រតិបត្តិការក្នុងស្ថាប័ន	Operation Management				30					16				1day	110USD/pax	81USD/pax
40	ប្រសិទ្ធភាពគ្រប់គ្រងគណនេយ្យហិរញ្ញវត្ថុរបស់ស្ថាប័ន	Effective of Financial Accounting Management for MFIs					27-28					21-22			2days	220USD/pax	162USD/pax
41	មូលដ្ឋានគ្រឹះនៃចំណេះដីងផ្នែកទប់ស្កាត់ការលាងសំអាតលុយកខ្វក់ក្នុងស្ថាប័ន	Principle Knowledge on AML/CFT						25					18		1day	110USD/pax	81USD/pax
ការង	ារគ្រប់គ្រង / និងធនធានមនុស្ស	Management / Human Resource															
42	ប្រសិទ្ធភាពនៃការលើកទីកចិត្តបុគ្គលិក នៅក្នុងស្ថាប័ន	Effective Staff Motivation	14					10							1day	110USD/pax	81USD/pax
43	ប្រសិទ្ធភាពនៃការគ្រប់គ្រងធនធានមនុស្ស	Effective Human Resource Management		4					22						1day	110USD/pax	81USD/pax
44	ការជ្រើសរើសបុគ្គលិកប្រកបដោយប្រសិទ្ធភាពក្នុងសម័យឌីជីលថល	Effective Staff Selection in Digital Age		25						19					1day	110USD/pax	81USD/pax
45	ការផ្តល់អត្ថប្រយោជន៍ និងការឧបត្ថម្ភនានា ដល់បុគ្គលិក	Employee Compensation and Benefits			4						17				3hrs	87USD/pax	65USD/pax
46	វិធីសាស្ត្រ បណ្តុះបណ្តាលគ្រូហ្វីកហ្វឺនប្រកបដោយប្រសិទ្ធភាព	Tips to Train a Trainer to be Effectively			25-26							21-22			2days	220USD/pax	162USD/pax
47	ការគ្រប់គ្រងបុគ្គលិកនៅសាខាដើម្បីទទួលបានប្រសិទ្ធភាពខ្ពស់	Effective Staff Management at Branch Level				22							19		1day	110USD/pax	81USD/pax
48	កិច្ចការចម្បងៗ ក្នុងការគ្រប់គ្រង និងដោះស្រាយបញ្ហាធនធានមនុស្ស	Human Resource Management and Solving Problem					20							16	3hrs	87USD/pax	65USD/pax
49	ការគ្រប់គ្រង និងដីកនាំក្នុងសតវត្សរ៍ទី២១	Management & Leadership for 21st Century						24							1day	110USD/pax	81USD/pax
50	ប្រសិទ្ធភាពនៃការគ្រប់គ្រងកិច្ចការរដ្ឋបាលនៅក្នុងក្រុមហ៊ុន	Effectiveness of Administrative Management in Company							8						1day	110USD/pax	81USD/pax
51	ប្រសិទ្ធភាពនៃការគ្រប់គ្រងធនធានមនុស្សក្នុងដំណាក់កាលចាប់ផ្តើមអាជីវកម្ម	Effectiveness of Human Resource Management in Starting Business	28						22						3hrs	87USD/pax	87USD/pax
52	ប្រសិទ្ធភាពនៃការគ្រប់គ្រងរបស់នាយកប្រតិបត្តិ (CEO) ក្នុងក្រុមហ៊ុន	Effectiveness of CEO Management in Company								5					1day	110USD/pax	81USD/pax
53	វិធីសាស្ត្រគ្រប់គ្រងសាខាដើម្បីទទួលបាប្រាក់ចំណេញ	The Ways to Manage the Branch to Achieve Incentive								19-20					2days	220USD/pax	162USD/pax

A- Professional Training for MFI's and Banks/Private Entrepreneurs (Cont.'s)

No.	Training Top	pics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainir	ng Fees
I.	វគ្គហ្វីកហ្វីនសម្រាប់គ្រឹះស្ថានធនាគារ និងហិរញ្ញវត្ថុ & សហគ្រិនភាព	Professional Skills Training for MFIs and Banks 8	& Entre	preneu	ırs											In Class	Online
54	ប្រាប់ពីក្បួនជោគជ័យនៃការចាប់ផ្ដើមធ្វើអាជីវកម្ម	Successful Key of Start Up in Business									9				3hrs	87USD/pax	65USD/pax
55	វិធីសាស្ត្រជ្រើសរើស និងរៀបចំធនធានមនុស្សនៅកន្លែងធ្វើការឱ្យមានប្រសិទ្ធភាព	Recruitment and Human Resource Management at Working Place									30				1day	110USD/pax	81USD/pax
56	វិធីសាស្ត្រ បណ្តុះបណ្តាលគ្រូហ្វឹកហ្វឺនកម្រិតខ្ពស់	Advance Training of Trainers										7-8			2days	220USD/pax	162USD/pax
57	គន្លឹះក្នុងការបណ្តុះស្មារតីអ្នកគ្រប់គ្រង	Tips for Building Management's Willingness											18		3hrs	87USD/pax	65USD/pax
58	របៀបផ្លាស់ប្តូរផ្នត់គំនិតរបស់បុគ្គលិកដើម្បីទទួលបានលទ្ធផលការងារល្អ	Changing Mindset for High Performance												23	1day	110USD/pax	81USD/pax
ការង	- ារទីផ្សារ	Marketing															
59	វិធីសាស្ត្រជោគជ័យក្នុងការបង្កើតយុទ្ធសាស្ត្រទីផ្សារនៅក្នុងស្ថាប័នហិរញ្ញវត្ថុ	Method of Establishing Marketing Strategic Plan	28												1day	110USD/pax	81USD/pax
60	វិធីសាស្ត្រក្នុងការបម្រើ និងថែរក្សារអតិថិជនឱ្យនៅគង់វង្សជាមួយស្ថាប័ន	Customer Service and Retention		25											1day	110USD/pax	81USD/pax
61	គន្លឹះជោគជ័យក្នុងការដោះស្រាយបញ្ហាជាមួយអតិថិជន	Tips to Deal Problem with Customer			25										1day	110USD/pax	81USD/pax
62	Digital Marketing	Digital Marketing				29-30									2days	330USD/pax	330USD/pax
63	SPSS for Market Research	SPSS for Market Research					27								35hrs	250USD/pax	250USD/pax
64	របៀបកសាងទំនុកចិត្តអតិថិជន តាមរយៈគុណភាពសេវាកម្មល្អ	How to Build Customer's Trust Through Best Service Quality						24							1day	110USD/pax	81USD/pax
65	ជំនាញក្នុងការប្រាស្រ័យទាក់ទងនៅកន្លែងការងារ	Communication Skills at Working Place							29						3hrs	87USD/pax	65USD/pax
66	ប្រសិទ្ធភាពនៃការគ្រប់គ្រង Call Center	Effective of Call Center Management								26					1day	110USD/pax	81USD/pax
67	បច្ចេកទេសផ្សព្វផ្សាយលក់ផលិតផល និងសេវាកម្មតាមបែបយុគសម័យឌីជីថល	Digital Marketing Techniques									30				3hrs	87USD/pax	65USD/pax
68	ជំនាញក្នុងការលក់	Selling Skills										28			3hrs	87USD/pax	65USD/pax
69	ប្រាប់ពីក្បួនជោគជ័យក្នុងការកំណត់ទីផ្សារគោលដៅ	Key Tips of Targeting Market											18		3hrs	87USD/pax	65USD/pax
70	ជំនាញលក់ផលិតផលឥណទានប្រកបដោយប្រសិទ្ធភាព	Selling Skills of Loan Products												23	1day	110USD/pax	81USD/pax

B- Workshop/Conference - វគ្គសិក្ខាសាលា

A forum of sharing best experience to former trainees of AIB or other participants for other public and private sector which is led by reputed guest speaker from ACLEDA Bank or Outsider.

No.	Training To	pics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainir	ng Fees
II.	វគ្គសិក្ខាសាលា	Workshop / Conference														In Class	Online
1	ការលើកទីកចិត្តខ្លួនឯងដើម្បីក្លាយជាបុគ្គលិកឆ្នើម	Self-Motivation to be Outstanding Person	28												2h30	30 USD/pax	20 USD/pax
2	ការដីកនាំក្នុងយុគសម័យ ឌីជីថល	Leadership in Digital Age		25											2h30	30 USD/pax	20 USD/pax
3	ការដោះស្រាយបញ្ហាឥណទានក្នុងដំណាក់កាលដំបូង	Basic of Loan Solving Problem			25										2h30	30 USD/pax	20 USD/pax
4	គន្លឹះជោគជ័យក្នុងការដោះស្រាយបញ្ហាធនធានមនុស្ស	Tips for Solving Human Resource Problem				29									2h30	30 USD/pax	20 USD/pax
5	ជំនាញការបង្រៀន ការណែនាំ និងការប្រឹក្សាយោបល់	Training Coaching and Counseling Skills					27								2h30	30 USD/pax	20 USD/pax
6	ប្រសិទ្ធភាពនៃការអភិវឌ្ឍអ្នកដីកនាំ	Effective Leadership Development						24							2h30	30 USD/pax	20 USD/pax
7	ប្រសិទ្ធភាពនៃការអភិវឌ្ឍអ្នកគ្រប់គ្រង	Effective Management Development							29						2h30	30 USD/pax	20 USD/pax
8	ប្រសិទ្ធភាពនៃការអភិវឌ្ឍគ្រូបង្វឹក	Effective Trainer Development								26					2h30	30 USD/pax	20 USD/pax
9	វិធីសាស្ត្រជោគជ័យដើម្បីយកឈ្នះចិត្តបុគ្គលិកក្នុងការជំរុញផលិតភាពការងារ	How to Win Heart									30				2h30	30 USD/pax	20 USD/pax
10	ប្រសិទ្ធភាពនៃការស្រាវជ្រាវស្វែងរកទីផ្សារ	Effective Market Research										28			2h30	30 USD/pax	20 USD/pax
11	ការដោះស្រាយឥណទានដែលមានបញ្ហាធ្ងន់ធ្ងរ	Advance of Loan Solving Problem											18		2h30	30 USD/pax	20 USD/pax
12	ប្រសិទ្ធភាពនៃការប្រាស្រ័យទាក់ទងក្នុងកន្លែងការងារ	Communication Skills at Working Place	14											23	2h30	30 USD/pax	20 USD/pax
13	បណ្តុះឆន្ទៈកម្មករនិយោជិត ដើម្បីទទួលបានផលិតភាពការងារខ្ពស់	Training Workers to Achieve High Productivity		18											2h30	30 USD/pax	20 USD/pax
14	ការគ្រប់គ្រង និងដីកនាំ	Management and Leadership			25										2h30	30 USD/pax	20 USD/pax
15	ការគិតប្រកបដោយភាពច្នៃប្រឌិតនិងវិធីសាស្ត្រឆ្ពោះទៅរកភាពជោគជ័យ	Creative Thinking: Methods to Success				22									2h30	30 USD/pax	20 USD/pax
16	ប្រភេទបុគ្គលិកលក្ខណៈនៅកន្លែងការងារ	Personality Type at Work					20								2h30	30 USD/pax	20 USD/pax
17	ការវិភាគទៅលើមនុស្សនៅកន្លែងការងារ	People Analytics at Working Place						10							2h30	30 USD/pax	20 USD/pax
18	Coaching Leadership	Coaching Leadership							22						2h30	30 USD/pax	20 USD/pax
19	យុទ្ធសាស្ត្រ Six Sigma ដើម្បីប្រសិទ្ធភាពការងារ	Effective Six Sigma Strategic								19					2h30	30 USD/pax	20 USD/pax
20	ត្រៀមខ្លួនដើម្បីបោះជំហានទៅរកតួនាទីជាអ្នកគ្រប់គ្រង	Preparing to Step Up to a Management Role									16				2h30	30 USD/pax	20 USD/pax

C- Skills Development Training for Student and Public - វគ្គហ្វឹកហ្វឺនអភិវឌ្ឍន៍ជំនាញសម្រាប់និស្សិត និងសាធារណជន

Skills development course is prepared for undergraduates, graduates and the public who need to be suitably qualified to find a job or improve their business. The training programs are designed based on bank skills such as credit, marketing, accounting, operation, auditing and other skills related to banking and financial sector. This course is designed duration with 45 hours.

No.	Training	Topics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainir	ıg Fees
III.	វគ្គហ្វឹកហ្វឺនអភិវឌ្ឍន៍ជំនាញសម្រាប់និស្សិត និងសាធារណជន	Skill Development Training for Students and Public														In Class	Online
1	ជំនាញគណនេយ្យដែលជោគជ័យ	Skills of Successful Accountants	28						29						45hrs	150USD/pax	150USD/pax
2	ជំនាញបេឡាធិការដែលជោគជ័យ	Skills of Successful Tellers		25						26					45hrs	150USD/pax	150USD/pax
3	ជំនាញទីផ្សារដែលជោគជ័យ	Skills of Successful Marketing Officers			25						30				45hrs	150USD/pax	150USD/pax
4	ជំនាញឥណទានដែលជោគជ័យ	Skills of Successful Credit Officers				29						28			45hrs	150USD/pax	150USD/pax
5	ជំនាញរដ្ឋបាលដែលជោគជ័យ	Skills of Successful Administrators					27						18		45hrs	150USD/pax	150USD/pax
6	ជំនាញសវនកម្មផ្ទៃក្នុងដែលជោគជ័យ	Skills of Successful Internal Auditors						24						23	45hrs	150USD/pax	150USD/pax
7	ជំនាញដោះស្រាយបំណុលដែលជោគជ័យ	Skills of Successful Loan Recovery Officers							29						45hrs	150USD/pax	150USD/pax
8	ជំនាញគ្រប់គ្រង និងដឹកនាំការងារដែលជោគជ័យ	Skills of Successful Management and Leadership Officers								26					45hrs	150USD/pax	150USD/pax
9	ជំនាញគ្រប់គ្រងធនធានមនុស្សដែលជោគជ័យ	Skills of Successful Human Resource Management Officers									30				45hrs	150USD/pax	150USD/pax
10	ជំនាញហិរញ្ញប្បទានពាណិជ្ជកម្មអន្តរជាតិដែលជោគជ័យ	Skills of Successful International Trade Finance Officers										28			45hrs	150USD/pax	150USD/pax
11	ជំនាញគណនេយ្យពន្ធដារដែលជោគជ័យ	Skills of Successful Taxation Accounting Officers											18		45hrs	150USD/pax	150USD/pax
12	ជំនាញគ្រប់គ្រងហិរញ្ញវត្ថុដែលជោគជ័យ	Skills of Successful Financial Management Officers												23	45hrs	150USD/pax	150USD/pax
13	ជំនាញវាយតម្លៃអចលនទ្រព្យដែលជោគជ័យ	Skills of Successful Property Evaluation Officers										22			45hrs	150USD/pax	150USD/pax
14	ជំនាញគ្រប់គ្រងកិច្ចការអាជីវកម្មខ្នាតតូច និងមធ្យម	Skills of Successful Small and Medium Enterprise Officers											19		45hrs	150USD/pax	150USD/pax

D- Professional Training for Career - វគ្គហ្វឹកហ្វឺន ជំនាញវិជ្ជាជីវៈក្នុងអាជីពការងារ

Professional Training courses are prepared for undergraduates, graduates, student who completed the grade 12 and the public who need to be suitably qualified to find a job. The curriculum is designed in basic skills for someone who wish to become a credit officer, accountant, teller, auditor...etc. This course is designed with duration 120 hours by included the soft skills, hard skills and the way to apply a job.

No.	Traini	ing Topics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainin	g Fees
IV.	វគ្គហ្វឹកហ្វឺនជំនាញវិជ្ជាជីវៈក្នុងអាជីពការងារ	Professional Skill Training for Career														In Class	Online
1	ជំនាញវិជ្ជាជីវៈភ្នាក់ងារឥណទាន	Professional Skills of Credit Officers	28												120hrs	250USD/pax	250USD/pax
2	ជំនាញវិជ្ជាជីវៈភ្នាក់ងារទីផ្សារ	Professional Skills of Marketing Officers		25											120hrs	250USD/pax	250USD/pax
3	ជំនាញវិជ្ជាជីវៈបេឡាធិការ	Professional Skills of Tellers			25										120hrs	250USD/pax	250USD/pax
4	ជំនាញវិជ្ជាជីវៈគណនេយ្យករ	Professional Skills of Accountants				29									120hrs	250USD/pax	250USD/pax
5	ជំនាញវិជ្ជាជីវៈសវនករផ្ទៃក្នុង	Professional Skills of Internal Auditors					27								120hrs	250USD/pax	250USD/pax
6	ជំនាញវិជ្ជាជីវៈភ្នាក់ងាររដ្ឋបាល	Professional Skills of Administrators						24							120hrs	250USD/pax	250USD/pax
7	ជំនាញវិជ្ជាជីវៈភ្នាក់ងារគណនេយ្យពន្ធដារ	Professional Skills of Taxation Accounting Officers							29						120hrs	250USD/pax	250USD/pax

E- Training Program for Computer Skills - វគ្គសិក្សាជំនាញកុំព្យូទ័រ

This course is developed in order to provide the basic, advance of Microsoft word and Excel or other courses related to Information Technology Skill to ACLEDA's Management and staff, Students and Public through yearly training calendar or based on customer demand.

No.	Trai	ning Topics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainin	g Fees
V.	វគ្គសិក្សាជំនាញកុំព្យូទ័រ	Computer Programs														In Class	Online
1	Advance Microsoft Excel	Advance Microsoft Excel	28						29				19		46hrs	150USD/pax	150USD/pax
2	ជំនាញកុំព្យូទ័រទូទៅ	Microsoft Office (Word, Excel, PowerPoint, Internet & Email)		25						13				23	40hrs	50USD/pax	50USD/pax
3	R. Program	R. Program			25										45hrs	400USD/pax	400USD/pax
4	Basic QuickBooks	Basic QuickBooks				29									46hrs	150USD/pax	150USD/pax
5	Microsoft Power Business Intelligence	Microsoft Power Business Intelligence					27								25hrs	300USD/pax	300USD/pax
6	Excel VBA Programming	Excel VBA Program						24							46hrs	180USD/pax	180USD/pax
7	VBA Practice	VBA Practice							29						13hrs	220USD/pax	220USD/pax
8	Advance QuickBooks	Advance QuickBooks								26					46hrs	150USD/pax	150USD/pax
9	Introduction to Data Science	Introduction to Data Science									30				45hrs	250USD/pax	250USD/pax
10	Advanced into Data Science	Advanced into Data Science										22			45hrs	300USD/pax	300USD/pax
11	.Net C# Program	.Net C# Program											19		20hrs	150USD/pax	150USD/pax
12	Date Visualization with Power BI	Date Visualization with Power BI	21												45hrs	300USD/Pax	300USD/Pax
13	Beginner Business Intelligence using R and Python	Beginner Business Intelligence using R and Python		11											40hrs	250USD/Pax	250USD/Pax
14	Beginner Date Science and Machine Learning Using Python	Beginner Date Science and Machine Learning Using Python				16									40hrs	250USD/Pax	250USD/Pax
15	SQL for Business Intelligence and Date Analysis	SQL for Business Intelligence and Date Analysis						17							45hrs	300USD/Pax	300USD/Pax
16	Intermediate Business Intelligence Using R and Python	Intermediate Business Intelligence Using R and Python								26					40hr	250USD/Pax	250USD/Pax
17	Intermediate Data Science and Machine Learning Using Python	Intermediate Data Science and Machine Learning Using Python										23			40hrs	250USD/Pax	250USD/Pax

F- Advisory Service on Business Start Up - សេវាប្រឹក្សាយោបល់លើការបង្កើតអាជីវកម្ម

This program is developed for someone who wish to start up the business but they don't have any experience and don't know how to set up the business in order to achieved the benefit and to transform from un-standard company to be standard company. This program is designed with 120 hours by focused on how to manage the human resource, financial and business plan and other task related to how to start up the business. It is led by the famous trainer of ACLEDA Bank Plc. who has success experiences in Business.

No.	Trainin	g Topics	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Duration	Trainin	g Fees
VI.	សេវាប្រឹក្សាយោបល់ លើការបង្កើតអាជីវកម្ម	Advisory Service on Business Start Up														In Class	Online
1	របៀបបង្កើតអាជីវកម្មដំបូង ក្នុងក្រុមហ៊ុន/គ្រឹះស្ថាន	Key Success to Start Up Company/ Institution			18					19				30	120hrs	2,500 USD/pax	2,500 USD/pax

No.	Topics	Duration
1	Skills of Accounting and Financial for Business Management	18 hours
2	Skills of Human Resource Management for Business Management	10 hours
3	Skills of Administration Management for Business Management	12 hours
4	Skills of Marketing Management for Business Management	12 hours
5	Skills of Internal Audit Management for Business Management	12 hours
6	Skills of Law Management for Business Management	6 hours
7	Skills of Information Technology for Business Management	12 hours
8	Skills of Leadership and Management for Business Management	12 hours
9	Skills of Business Plan Development for Business Management	12 hours
10	Skills of Taxation Management for Business Management	12 hours



2. Tailor-Made Training Course - វគហ្វឹកហ្វឺនរៀបចំតាមការស្នើសុំរបស់អតិថិជន

Training is tailored to meet an organization's areas of interest. AIB offers detailed courses outlines for consideration to select any suitable course topics for the training needs. AIB staffs also work with organizations to assess training needs, design curricular and deliver capacity building and learning events. Training can be designed for one organization or groups of organizations that cooperate together, such as international NGOs, funders, associations, networks or project consortia. Translation for Lao, Chinese (Mandarin) and Vietnamese can be provided during the training sessions. Field visits can also be included to see the on-the-ground practice of ACLEDA in a variety of areas, such as credit, savings or back-office functions, such as internal audit and treasury management. Any inquiry or training request.













3. Study Visit Program - វគ្គទស្សនកិច្ចសិក្សា

Study Visit Program is organized for local and international visitors to meet with ACLEDA management and specialists on a variety of technical and managerial topics. Our management and specialists have expertise to share, time for lectures and discussions, and questions and answers. Field visits are also organized for visitors to see how ACLEDA operates its retail banking services. Study tours can also be designed to suit visitors' priority areas of interest. Any inquiry or request for exposure visit/study tour arrangement.











4. Corporate Cards

No.	Description	Fee Per Card	Validity
1-	Corporate Card	USD 800.00	2 Years

I. Corporate

Cardholder Benefits:

- Free 10 participants study on Ready-Made Training Course
- Discount 25% per participant or per course, if number of participant is over limited
- Discount 25% per participant or per group, if the cardholder requests to register in:
 - A. Yearly Training Calendar
 - B. Tailored-Made Training Course
 - C. Study Visit Program (Local Visitor)
 - D. General English Program (GEP)

II. Personal

Cardholder Benefits:

- Free 10 participants study on Ready-Made Training Course
- Discount 25% per participant or per course, if number of participant is over limited
- Discount 25% per participant or per group, if the cardholder requests to register in:
 - E. Yearly Training Calendar
 - F. Tailored-Made Training Course
 - G. Study Visit Program (Local Visitor)
 - H. General English Program (GEP)







nave more question or need personalized advice:

If you have additional questions or need help finding the program best suited to your needs, contact the Centre of Entrepreneurship Training and Development team at:

Email: mey.chanraksmey@acleda-aib.edu.kh

cru@acleda-aib.edu.kh

Telephone: 010 900 681, 010 900 340, 015 600 784

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